

# Industry Update



NW Automotive Trades Assn.

## **English-Spanish glossary available**

If you have Spanish-speaking employees at your business, you may want to download a free copy of a new English-Spanish glossary of automotive terms created by the National Institute for Automotive Service Excellence. Available at the ASE website ([www.ase.com](http://www.ase.com)), it includes the terms technicians may encounter on the bilingual ASE certification exams – and thus many of the terms they may need on a day-to-day basis at your shop.

## **Last chance for Medicare class**

Register today if you'd like to attend either one of two sessions NATA is holding tomorrow (Tuesday, January 10) related to Medicare. Recent Medicare legislation requires employers offering prescription plans to notify employees whether the plan is "creditable" or "non-creditable." Tomorrow's class will cover this requirement, as well as other Medicare-related information including laws for coverage, and understanding supplement policies. There will be plenty of time for questions-and-answers with our speakers from JBL&K and several insurance companies.

Call, fax, email or register online today for either sessions of the class, being held at 11:30 a.m. and 6:30 p.m. at the NATA Training Room in Northeast Portland. Registration is \$20 per person and includes lunch or dinner.

## **Watch for ballots for NATA election**

Ballots for the 2006 NATA Board of Directors are on their way to all members by mail. Most of last year's board members are running for re-election, with two NATA members running for the one open position on the board. Brief biographies of all candidates are included with your ballot.

The election will culminate in the swearing-in of the board at NATA's annual meeting at the NATA Training Room in Northeast Portland at 1 p.m. on Saturday, January 28. All NATA members are invited to attend. An

agenda for the board meeting that will be held that day is posted on the NATA website, or call our offices for a copy.

## **NATA to meet in Central Oregon**

NATA members in the Bend-Redmond area are invited to meet on Monday, January 30, for an update and discussion of industry and association news.

NATA's Executive Director Barbara Crest will offer a legislative update, and explain what Oregon's adoption of the tougher California vehicle emissions regulations (other than the 'super-warranty' requirement) will mean for the industry.

NATA's Christine Logue and Karen Scholes of JBL&K will discuss a variety of insurance-related topics, including health insurance options and trends, new Medicare requirements for employers, etc.

Central Oregon NATA members will receive more information about this meeting, or can call our office for details.

## **Find out the value of your business**

Whether you're months, years or decades away from selling your business and retiring, it's never too early to understand what your business may be worth. Information on the factors that go into making that determination will be the focus of NATA's next week's "Express Lunch and Learn," being held Wed., January 18.

Popular speaker Darrell Dorrell of Financial Forensics returns to help show you how to calculate the value of your business – and how to improve that value over time.

The \$20 registration fee includes lunch at The Rheinlander Restaurant, 5035 N.E. Sandy Blvd., in Portland. The gathering begins at 11:30 a.m. and concludes by 1 p.m.

As in the past, we'll videotape the presentation to make it available on DVD for \$20 for those unable to attend.

Visit the NATA website or call our office today to sign up.

For the week of  
January 9, 2006

## **TRAINING AND EVENT CALENDAR**

Advance Registration  
Required  
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### **NATA Medicare Q&A**

Tuesday, January 10  
11:30 a.m. or 6 p.m.  
NATA Training Room  
Northeast Portland

### **NATA's 'Express Lunch and Learn'**

Topic: *What's Your  
Business Worth?*  
Wednesday, January 18  
11:30 a.m. - 1 p.m.  
Rheinlander Restaurant  
Northeast Portland

### **NATA Annual Members' Meeting**

Sat., January 28 - 1 p.m.  
NATA Training Room  
Northeast Portland

### **NATA Bend Meeting**

Monday, January 30  
Time/Location TBA

**HAVE QUESTIONS? WANT MORE INFO? WE'RE HERE FOR YOU!**

**Northwest Automotive Trades Association**

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