

Industry Update

News and Information for NATA Members



April 2017

Lien info at this week's Lunch & Learn



This Thursday's "Lunch & Learn" will feature Nick Sherman and Mike Porter of Oregon Lien Service, discussing how to legally dispose of unclaimed vehicles.

Oregon Lien Service has been in business for more than 25 years, the longest-running lien company in the state. It was founded on the principle that shops have better things to do than file liens, and thus need a quality lien company.

Come get your questions answered at this week's "Lunch & Learn," being held from 11:30 a.m. to 1 p.m. on Thursday, April 13, at NATA's classroom, 7931 N.E. Halsey, in Portland. The cost is \$15, including lunch. [Click here](#) for a flier about the event, or call (503) 253-9898 to sign up to attend (space is limited!).

State considering shop registration



Among the proposed legislation before Oregon lawmakers this year is a bill (HB 3322) that would require auto repair shops in the state to be licensed. (The current bill excludes body shops.) NATA is seeking input from members on what changes should be made to the bill, if it continues to move forward. Please [click here](#) to review the bill as it was introduced, and contact NATA with

your thoughts and suggestions.

Oregon's SkillsUSA competition next week



Automotive Service Technology students from around the state will gather to compete on April 21. The event is hosted by Portland Community College (Sylvania Campus) in the AM Building. The competition runs from 10 a.m. to 5:30 p.m.

You are invited to stop by and observe. Contributions of gifts - like hats, t-shirts, keychains, water bottles, etc. - are being gathered to provide contestants. More than 50 students are expected to attend. If you have questions or contributions, call Margaret Ragan at (503) 423-7355.

Discounts at Performance Warehouse event



Performance Warehouse will offer its biggest savings ever at its April 22-23 trade show at the Portland Expo. [Click here](#) for a flier with more information.

Latest survey on billing/payment practices open



A record 84 percent of collision repair shops who took one of the quarterly "Who Pays for What?" surveys earlier this year said they have been able to use previous such surveys to improve their business.

Upcoming Events

NATA Lunch & Learn

Thursday, April 13
Portland
[Click for Details](#)

Oregon BOLI Employment Law Update

April 18
Eugene
[Click for Details](#)

Oregon BOLI Dealing With A Difficult Employee Seminar

April 19
Portland
[Click for Details](#)

Performance Warehouse Trade Show

April 22-23
Portland
[Click for Details](#)

Oregon BOLI Employment Law Update

April 26
Salem
[Click for Details](#)

Portland Transmission Warehouse Spring Classic Auto Exhibit

May 13
Portland
[Click for Details](#)

NATA Lunch & Learn

Wednesday, May 24
"World of Speed"
Wilsonville
[Click for Details](#)

Oregon BOLI Workplace Harassment & Discrimination

May 24
Portland
[Click for Details](#)

Oregon BOLI Employee Supervision

Now the latest of these quarterly surveys, conducted by CRASH Network and Mike Anderson of Collision Advice, is now open through April 30. This current survey asks collision repair shops about their billing practices - and insurers' payment practices - regarding 21 "not-included" body labor operations.

Anderson said just taking the surveys can be a good reminder for owners or estimators of "not-included" operations shops may be doing but not including on estimates or invoices, and participants receive the complete survey findings at no charge.

[Click here](#) to take the current survey, or [click here](#) for more information about the surveys or results from the three other previous surveys in the series.

NADI holding training in Portland



National Automotive Diagnostic Information Services (NADI) is bringing sought-after trainer Bob Miller back to Portland Community College for training classes the weeks of May 22-25, and June 19-22.

The courses will cover automotive electrical system diagnosis and service, hybrid vehicle principles, air conditioning

diagnosis and service, and the GM Duramax diagnosis and service.

Registration deadline for the first sessions is April 22. [Click here](#) for a flier about the classes, and [click here](#) for a registration form.

Portland Roadster Show another huge success



NATA's Executive Director Cathi Webb attended the Portland Roaster Show on March 17, and wanted to share her impressions:

If you missed this event, you missed a great time! Congratulations to Duane Caseday and all of his staff and volunteers for all of the hard work putting together such a fantastic event again this year. NATA will always be a proud sponsor!

There were so many extreme cars, pick-ups, motorcycles and people that I was like a kid in a candy store! I had a shopping list all filled out before I even got through one hall of the show. I got to meet Dave Kindig from Kindig It Designs, one of my favorite shows, and I was in awe of the Resurrected Rust Garage display of hot rods!



*One of the booths I stopped at was called **Northwest Battle Buddies**. They are located in Battle Ground, Wash. I had to stop because I noticed a beautiful dog. I spoke to the gentleman there and he explained to me that Northwest Battle Buddies is a resource in the Pacific Northwest for a growing population of veterans and their families challenged by PTSD. Northwest Battle Buddies trains service dogs to be constant companions who can offer security and love and unconditional acceptance to veterans. These service dogs are provided to Veterans at no charge. [Click here](#) to see how you can help this great cause! Your donations are an incredible way to say "thank you" to our returning warriors!*

Thank you, Portland Roadster Show, for giving all of us a great reason to meet and remind us why we have such a great love of

June 13-14
Eugene
[Click for Details](#)

**30th Annual
Sunshine Cruz**
June 16
Oregon City
Call Bob, 503-703-1482

**Oregon BOLI
Employee Supervision**
June 20-21
Portland
[Click for Details](#)

**Oregon BOLI
Developing An
Employee Handbook**
June 28
Eugene
[Click for Details](#)

Cruzin' for the Kids
August 13
Oregon City
Call Patti Serres, 503-
320-0789

**Historic Downtown
Oregon City Cruise**
September 16
Main St., Oregon City
Call Karen Fitch, 503-
657-5942

AAPEX 2017
Oct. 31 - Nov. 2
Las Vegas
[Click for Details](#)



Instructor shares thanks



NATA recently heard from Scott Morgan, automotive service technology instructor at Portland Community College, after members of the industry helped conduct mock interviews with his students. Here's what he

wrote:

I wanted to share some interesting feedback I received from students after the interviews. I present this opportunity as a chance to interview with industry representatives, and I make sure to highlight the importance of appearance, grooming, professionalism, etc. Often, the group is nervous or skeptical, and don't really want to be involved either because they already have a job or don't see why they have to do this class assignment.

Every time the interviews end, over the next few days I have individual and class discussions about how scared they all were, how they didn't know if this would be worth it. Every last person changes their opinion and is excited after the interviews! They are so thankful for the opportunity you give them, to get a chance to talk and listen and practice what to ask with all of you. Your feedback is really taken to heart.

Make link to DMV part of hiring



NATA member Everett Street Automotive received this tip from the shop's business insurance agent:

"New hires should bring in their MVR (Motor Vehicle Record). It should be part of the application process. This way we can review it before sending it over to the carrier. Make sure they obtain the 'non-employment / employment' type MVR option."

Here's the link to the online MVR request at Oregon DMV:

<https://dmv.odot.state.or.us/cf/driverrecrequest/index.cfm>

Help with employee handbook



[Click here](#) for a 7-page guide to the elements that should be included in your company's employee handbook.

Join us! Mecum Auctions returns to World of Speed!

NATA members next month will have an opportunity to have lunch with John Kraman, the Director of Consignment for Mecum Auctions and



commentator on Mecum Auctions' TV broadcasts on NBC Sports Network. The May 24th "Lunch & Learn" will also include a tour of the World of Speed

Museum in Wilsonville, where the lunch will be held. The museum's current exhibit is "American Muscle"!

Kraman will provide a review of Mecum Portland 2016 along with a preview of Mecum Portland 2017, and will discuss Mecum Auctions' support of auto tech education. Attendees will receive two complimentary tickets to Mecum Portland 2017, being held June 16-17 at the Portland Expo Center.

Supporters of Measure 98 will also be on hand with an update on how you can continue to support this measure to boost vocational training programs in Oregon schools.

"Lunch & Learn" will be held from 11 a.m. to 1 p.m. on Wednesday, May 24. [Click here](#) for a flier about the event, or call (503) 253-9898 to sign up to attend (space is limited!).

Employer training offered throughout Oregon



Oregon's Bureau of Labor and Industries (BOLI) offers a variety of seminars for employers throughout the state. Subjects include employee

handbooks, legal hiring practices, discipline and discharge, effective supervisory practices, etc. Registration for some classes is as low as \$35.

[Click here](#) for BOLI's class schedule through June.

Welcome, new NATA members!



NATA is pleased to have recently welcomed three recent new members to the association: **Bruce Chevrolet**, a dealership in Hillsboro offering parts, service and a body shop in addition to new and used vehicle sales; **Uncle Al's Automotive, LLC**, an

automotive repair shop in Gladstone for both foreign and domestic vehicles; and **Compensation Systems Northwest**, NATA's newest associate member that works with NATA's agent DiMartino & Associates to provide cost-effective employee benefits. Welcome!

Medicare questions? Here's help!



Tressa Moore has been a valued partner with NATA for more than five years, your go-to person for any Medicare-related questions. She has helped a number of NATA members in the past, receiving glowing reviews from them. Tressa

goes the extra mile to make sure you are enrolled in the plan that makes the most sense given your particular needs. Give her a call at (503) 810-2500.

Positions available at Salem school



The Career Technical Education Center (CTEC) in Salem is looking for industry professionals with experience in collision

repair/refurbishing or automotive electronics and electronic systems to teach high school juniors and seniors.

Join a team of industry professionals and qualified teachers as we open a brand new program and facility where technical skills, academic

knowledge, professional behavior and industry partnerships are taught together to help prepare students for gainful careers and/or continuing education. The successful candidate will work side-by-side with a high school English teacher, a high school physics/chemistry teacher and an industry trained electronics teacher.

This is a full-time job working for Salem-Keizer Public Schools, with commensurate salary and benefits. Contact Rhonda Rhodes at rhodes_rhonda@salkeiz.k12.or.us or John Honey at honey_john@salkeiz.k12.or.us for more information, or (503) 399-5511. Information about the school can be found at <http://ctcsalemkeizer.com/>.

Collision Repair Instructor Position

Understands collision repair and refinishing technology and can teach industry skills and knowledge needed in the profession. Skills to include, but not limited to, are: welding, metal straightening, filler use, surface preparation, color matching, application techniques, estimating and customer service. The successful applicant will also be able to support student activities related to the above so that students develop the skills, knowledge and attitude needed for employment in electronics occupations. Industry background required.

Electronics / CNC Instructor Position

Understands the practical application of electrical / electronic theory, and can teach technical communication skills; and knowledge in areas such as safety, testing and measurement, maintenance and repair especially as related to the maintenance, repair and operation of drones and automobiles. A working knowledge of and ability to apply skills in the use of and instruction on CNC equipment is also important. The successful applicant will also be able to support student activities related to the above so that students develop the skills, knowledge and attitude needed for employment in electronics occupations. Industry background required.

Scholarships available for interns



Applications for the "Auto Care Careers Internship Scholarship" program are due by May 1. The scholarships provide financial support for students that have secured an internship in the auto care industry.

The scholarships are valued up to \$2,500 and are intended for those enrolled in internship programs with direct application to the auto care industry and working in fields such as engineering, supply chain management, information technology, finance, sales and marketing, and other business functions. The scholarships help ease the financial burden of temporary relocation for interns traveling more than 100 miles from their permanent address to the internship, including the costs of travel, lodging, utilities and meals during the internship period.

To apply for one of the 22 available scholarships, interns should [click here](#).

Two upcoming training events



The Advanced Vehicle Training Group Northwest is sponsoring two upcoming training events by Access (powered by FutureTech) and held at Portland Community College's Sylvania Campus.

During June 26-30, a dual-course training event will include "Electrified Vehicles Inside and Out" plus "Alternating Current for Electric Drive Vehicles." [Click here](#) for a flyer.

During August 14-17, a summer training event will include an "Electrification Technology Series." [Click here](#) for a flyer.

Portland Transmission Warehouse event coming up



Portland Transmission Warehouse will host its 35th annual "Spring Classic Auto Exhibit and Gathering" on Saturday, May 13, at its location in Southeast Portland. [Click here](#) for a flier about the event.

Register now for veterans' car show



Registration is now open for the Third Annual Veterans of Foreign Wars Post 2666 "Memorial Day Salute to Veterans" car-truck-motorcycle show. The event will be held on May 29 in Hillsboro. [Click here](#) for more information and registration details.

Upcoming cruise-ins



Cruise-in season is just around the corner! Mark your calendar for these upcoming events, all open to cars, trucks and motorcycles!

30th Annual Sunshine Cruz

5 - 9 p.m. - Friday, June 16
Clackamette Park, Oregon City
Contact Bob at (503) 703-1482

Cruzin' for the Kids

10 a.m. - 4 p.m. - Sunday, August 13
Serres Farm, 14620 Forsythe Rd., Oregon City
Contact Patti Serres at (503) 320-0789

8th Annual Historic Downtown Oregon City Cruise

10 a.m. - 4 p.m. - Sunday, September 16
Main Street, Oregon City
Contact Karen Fitch at (503) 657-5942

Need to reach us?

Northwest Automotive Trades Association
7931 NE Halsey, Suite 212
Portland, OR 97213
(503) 253-9898 or (800) 730-7282
Fax: (503) 253-9890
www.aboutNATA.org
www.facebook.com/nwautrades