



October  
2020

# Industry Update

*News and Information for  
Northwest Automotive Trade Association  
Members*

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## NATA webinar on ABC's of Collision Repair *Please join us at 11:30 a.m. on October 13*

Collision repairers: If you are interested in how to better establish customer's expectations prior to repairs, or if you are looking for advice on what to do when an insurer refuses to pay for the OEM repair procedures (scans, calibrations, etc.), join us for our October 13 webinar.

It will be led by Ron Reichen, an NATA board member, the past chairman of SCRS's national board of directors, and president of Precision Body & Paint. Ron will discuss emerging challenges in the collision industry.



The webinar will take place from 11:30 a.m. to 1 p.m. on Tuesday, October 13. [Click here](#) for more information, and call NATA at (503) 253-9898 to reserve your spot.

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## DMV offers info on fire-damaged vehicles

DMV is providing the following information for vehicle towers and dismantlers who will be working with fire-damaged vehicles.

DMV requirements for towing and dismantler service providers remain unchanged. DMV is statutorily required to maintain procedures that protect the financial interests of the public.



- Ownership documents - or previously established alternatives - must be submitted

to DMV as required.

- DMV cannot accept transactions without a VIN.
- Possessory Lien Foreclosure Forms must also include the VIN.
- Abandoned vehicle possessory lien forms (735-519) should not be used if the vehicle owner has requested the tow.
- Do not use a possessory lien in lieu of an application for replacement title, if the customer has an Oregon title record.
- When dismantlers submit a batch of 270s for fire damaged vehicles, the envelope should be marked 'Salvage (Wildfire).'
- Other requirements may apply when law enforcement has requested the tow.

Contact your Investigator or DMV Business Regulation unit with questions.

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## Industry events this fall will be 'virtual'

With the cancellation of in-person gatherings at [SEMA](#) and the [Automotive Recyclers Association convention](#), “virtual” seems to be the operative term for industry events this fall, including [SEMA](#), [AAPEX](#), [CIC](#) and the [MSO Symposium](#) in November.



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## CTEC back-to-school for collision students

The collision repair program at Career Technical Education Center (CTEC) in Salem this fall has welcomed new first-year



students, and welcomed back its second-year students. In the first week, students got instruction on email etiquette, and the appropriate way to communicate in writing to a client or teacher. They were told auto manufacturers are using the metric system in their designs, and that students will learn both how to measure in metric and to be able to convert between metric and standard. They also received a virtual tour of Power Collision.

The vision for CTEC is to prepare high school students for high-skill, high-wage and high-demand careers while developing the professional skills, technical knowledge, academic foundation and real-world experience to assure their success upon graduation. Auto body repair and painting is among the 10 programs offered to students in the Salem-Keizer School District. The program is inviting the industry to get involved by offering virtual tours of your facility, live classroom Q&A with students, onsite demonstrations and mock (or real) job interviews.

For more information, contact Devin Brown at (503) 399-5511 or [devin@salemchamber.org](mailto:devin@salemchamber.org).

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## Technicians group meets monthly

Every month the Northwest Automotive Technicians Society (NATS) meets. This is a group for automotive professionals working cooperatively for the betterment of our industry. This month, NATS will meet on October 26; the topic will be: Scan Tools - Preferences, New Units, Costs. Meetings will likely continue to be virtual. There is no charge to attend/participate. Like and follow the [NATS Facebook page](#).



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## NATA members helped meet school's need

Due to Covid-19 social distancing concerns, the automotive program at Linn-Benton Community College (LBCC) in Lebanon reached out to industry partners for assistance in getting additional engines to enable their students to work independently rather than in groups.



NATA contacted several members and had immediate response from Mary Ann Trout at Hillsboro Auto Wrecking and Glen Burnett of Todd's Automotive. The college now has all the engines they need!

The automotive faculty at LBCC – RJ Ehlers, Bryan Schiedler, Matt Dubanoski, Michael LeBlanc and Beau Buganski – want to say thanks for the support!

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## Save \$ with NATA credit card processing

During these crazy times, businesses need to do whatever they can to save money. With NATA's new credit card processing company, you can start saving money the minute you convert. All funds are deposited each day by 7 p.m., and with this program you can accept any payment cards.



The NATA office switched with Bobby Walker, and we can now take American Express, and we also are saving money on our processing charges.

From Jake Hammer at Everett Street Autoworks:

"As promised, I wanted to give a testimonial to Bobby and his company. They saved me close to \$3,000 in fees in one month and close to \$35,000 for the year! I appreciate the referral, Cathi, and I appreciate the good service, Bobby."

From Mary Ann Trout at Hillsboro Auto Wrecking:

"We just switched to NATA's credit card processing service in April. I can't recommend them enough. Not only did we save money on our credit card processing fees, but Bobby was great to work with. He made the transition so easy and stress free. The online program is super easy to use and to find the information you are looking for. Customer service is really important to us. I can't tell you how nice it was to find someone local that offers the service and takes care of his clients. Bobby is really there to help you. Our credit card processing has been running smoothly with no problems."

If you are thinking about switching credit card merchant services, give Bobby Walker a call at (541) 780-4242.

If you have any questions, call your NATA office at (503) 253-9898.

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## DEQ seeking public comment on changes

DEQ is accepting public comment until October 27 on changes the agency has proposed.

DEQ will ask the Environmental Quality Commission to approve rule amendments to several sections of the Motor Vehicles rules in OAR Chapter 340 Division 256. DEQ is proposing to:

- remove references to procedures no longer performed, such as the enhanced dynamometer emissions test and noise control testing;
- include references, definitions and procedures that will align rules with current program operations;
- edit for plain language; and
- increase the fee for a certificate of compliance to the following amounts:

Portland Vehicle Inspection Area: \$25

Medford Vehicle Inspection Area: \$15 (\$20 effective July 1, 2021)

On-site Testing Auto Dealerships: \$30

Anyone can submit comments and questions about this rulemaking by email, by regular mail or at the public hearing. To comment by email, include "VIP Fee Increase and Updates 2020" in the email subject line. Submit emails to:

[VIP2020@deq.state.or.us](mailto:VIP2020@deq.state.or.us)



Comments by mail can be sent to:  
Oregon DEQ  
Attn: Karen F. Williams  
700 NE Multnomah St., Suite 600  
Portland, OR 97232-4100

DEQ will hold a public hearing on this proposed rulemaking at 6 p.m. on Friday, October 23. The hearing will be held remotely. The public can participate in the hearing by video webinar or audio teleconference:

Video Webinar Link: [Zoom Meeting Link](#)  
Meeting ID: 967 7375 5973  
Passcode: 204316  
To join by phone: 888 475 4499

To learn more about this rulemaking, and how to submit comments, [click here](#) to view the rulemaking web page.

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## NATA gives Handi Helpers a 'thumbs-up'

The NATA office was overflowing with boxes of old records that needed to be moved to our storage unit.

"Margaret and I are not spring chickens, and we needed help," Cathi Webb, NATA Executive Director, said. "I saw a truck in a parking lot with the business name Handi Helper Movers. I spoke with the young man, and he said they could do all of the lifting, load our vehicles to go with us to the storage unit, and unload them from our vehicles into the storage unit. Two movers at \$60 an hour with a 3-hour minimum. Great people and worth the money! I just wanted to share this with NATA's membership in case this could be of use for you!"



Call Handi Helper Movers at (360) 723-2589 for help with the heavy stuff!

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## SAIF details dividend, 10% discount

SAIF Corporation's Oregon Group Discount gives qualifying businesses the opportunity to further reduce workers' compensation insurance costs by earning a supplemental premium discount in addition to a premium volume discount. The additional discount rewards

**saif**  
Work. Life. Oregon.

businesses belonging to the Northwest Automotive Trades Association that meet group underwriting eligibility guidelines.

[Click here](#) for more information, or call your SAIF representative or NATA.

SAIF policyholders this week can check online to see their share of the \$100 million dividend SAIF will distribute in October. Policyholders who do not have any current or past due balances, as of the end of the day September 28, will receive a check for their full dividend amount.

If the policyholder has a current or past due balance on their account, SAIF will automatically apply the dividend toward that balance. If the dividend amount is greater than the current and/or past due balance, a check will be generated for the remainder of the dividend. This applies to both active and cancelled policies.

SAIF is able to pay dividends because of solid investment returns and continued success in managing workplace safety and health and controlling losses. 49,666 policyholders will receive the dividend.

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## Buyer looking for a shop

An NATA member is interested in purchasing a small auto repair shop in the Gresham area. If you have information about a possible location, please call Kathy at (503) 830-8611.



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## NATA welcomes new member

NATA is happy to welcome Harold's Auto Service back as a member of the association. Located in Southeast Portland, Harold's specializes in vintage sports cars and classic American cars and trucks.



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## Oregon agencies offer business training

Three Oregon agencies offer regular training for companies within the state.

The Oregon Bureau of Labor and Industry (BOLI) offers training seminars on such topics as wage and hour laws, discipline and discharge, and the latest developments in employment law. Details are available by [clicking here](#).

The Oregon Department of Environmental Quality invites businesses that handle hazardous waste to sign up for a class covering basic management of such waste. Registration is free but on a first-come, first-served basis. [Click here](#) for more details.



The Oregon Occupational Safety and Health Administration (OSHA) offers classroom workshops and online training on such topics as hazard communications, safety meetings, lockout/tagout, personal protective equipment, etc. [Click here](#) for current class description and schedule, call (888) 292-5247 (option 2) or send an email to [ed.web@oregon.gov](mailto:ed.web@oregon.gov).

EDUCATION

BENEFITS

CONSUMER INFO

SHOP HELP

INSURANCE

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