

Industry Update

News and Information for NATA Members



April 2019

Learn more about 'Oregon Saves'



"Oregon Saves" is an easy way to help your employees save for retirement. It allows workers in Oregon to take responsibility for their own financial future by saving now, through payroll deductions, into a Roth IRA account in the "Oregon Saves" program.

Come find out what your company needs to know about "Oregon Saves" at a lunch meeting at the NATA Classroom in Northeast Portland at 11:30 a.m. on Thursday, April 11. Deanna Longair of "Oregon Saves" will be our guest speaker. [Click here](#) for more details, or reserve your spot for \$20 (including lunch) by calling NATA at (503) 253-9898.

Unique roundtable happening this month



Don't miss the first-of-its-kind "Automotive Education and Industry Roundtable" being held April 27 in Wilsonville. NATA, ASA-Northwest and the ASE Education Foundation are working together to bring together all parties who may have an interest in an automotive career. Attendees

will include industry employers, automotive educators, school counselors, students and parents.

The event will be Saturday April 27, hosted by The World of Speed in Wilsonville. To register, call NATA at (503) 253-9898, or fill out and return a [registration form](#).

If you have questions or are interested in participating, please contact NATA's Margaret Ragan at (503) 423-7355 or margaret@aboutnata.org.

"Our greatest challenge will be bringing students and counselors to the table," Margaret said. "This is key in making this event successful."

Newest Oregon high school autobody program



Since the fall of 2017, CTEC (Career & Technical Education Center) in Salem has made an autobody repair and painting program available to high school juniors and seniors in the Salem-Keizer school district. What makes the opening of this program especially significant is that there are only two state-certified high school collision programs in all of Oregon. (There also are only two college level autobody programs in Oregon.) With the skilled labor shortage, this new CTEC program is a much-needed addition.

The instructor is TJ Wilson. TJ came to Oregon from Texas and says, "This is my dream job." He enjoys working with students and loves being involved in body restoration and paint projects.

Students are working on a variety of projects from painting a motorcycle fuel tank to a complete restoration of a donated MG. Along the way someone asked if the students could perform a custom paint job on a golf cart; now they have a steady supply of carts to transform.

TJ strongly encourages young women to explore this career field and

Upcoming Events

NATA Lunch Meeting on "Oregon Saves"
Thursday, April 11
Portland
[Click for details](#)

Automotive Industry and Education Roundtable
April 27, 2019
World of Speed
Wilsonville, Ore.
[Click for Details](#)

Mecum Auctions and NATA Luncheon
Wednesday, May 8
World of Speed
Wilsonville, Ore.
[Click for details](#)

Portland Transmission Warehouse Spring Classic Auto Exhibit
Saturday, May 11
Portland
[Click for details](#)

Mecum Auctions of Portland
June 21-22
Portland Expo Center
[Click for Details](#)

Salute to Veterans Car and Motorcycle Show
Saturday, August 10
Hillsboro
[Click for Details](#)

has seen a larger than usual enrollment from a group who rarely explores careers in this trade.

On Friday April 5, several CTEC students competed in the SkillsUSA state competition in paint, collision repair and estimating (see related story below). The three winners will be traveling to Kansas in June for the national competition. Donations to help cover the cost of the trip would be greatly appreciated.



PTW getting ready for annual auto show



Portland Transmission Warehouse will hold its 37th annual Spring Classic Auto Exhibit & Gathering on Saturday, May 11, in Southeast Portland. [Click here](#) for more details.

Remember that it's 'Car Care Month'



April is "[Car Care Month](#)," so don't forget to use that as an opportunity to remind your customers of the importance and value of regular maintenance of their vehicles. And send us your photos of any "Car Care Month" activities your business is holding!

Fifty students compete in Oregon SkillsUSA



Another great Oregon SkillsUSA Automotive Service Technology competition was at PCC-Sylvania on March 15. Fifty students from 15 Oregon schools competed. Only one secondary and one post-secondary student will go on to compete at the national event in June. This year, the highest scoring high school student is once again from Vale High School. Beau Belknap will travel to Louisville, Ky., June 22-24 to compete against students from all over the country. He and his instructor, Drew Barnes, will need to raise funds for travel, hotel, food, and event fees. NATA wants to help Beau raise the funds for his trip. If you would like to offer support to get Beau to Kentucky, please send a check payable to Vale Auto Shop, 505 Viking Dr, Vale, Ore., 97918.

The post-secondary winner was Trevor Alan Enquist, a Mt. Hood Community College Ford ASSET student.

Once again this year we thank the many businesses who donated support for the students. Only one student goes on to Nationals, so it's great that the students who spent the entire day competing do not leave empty handed. Thanks go to: Healthnet, Kaiser, Regence BC, Clackamas Community College, Mt. Hood Community College, Portland

Transmission Warehouse, Timken, Transco, LKQ, Fast Undercar, NATA, Automotive Products, Beaverton Auto Parts, Repworks, AAA Oregon, Automotive Service Association, Subaru of America, A-1 Automotive, Auto Plus, Tyler's Automotive, Multnomah Hot Rod Council, Heckmann Thiemann Motors, and Precision Body & Paint.

Lunch was sponsored by PCC-Sylvania Automotive Department, NAPA Auto Parts, Portland Transmission Warehouse, Expert Auto Repair, Olson Bros Point S, DuFresnes Automotive, and Everett Street Autoworks.

Volunteer judges included PCC instructors, PCC students, members of the National Guard as well as industry shop owners and technicians. Industry support came from the following individuals: Todd Weedman of Todd's Automotive, Cathi Webb of NATA, Jim Houser of Hawthorne Auto Clinic, Ryan Herrle of Carr Subaru, Tom Heintz of General Motors, Chris DeLange of Molalla Autoworks, Lesley Macaulay (a retired PCC instructor), Bruno Nicoletti (a AAA/Technician), Mike McMillen of Green Drop Garage, Mike Christopherson of Protek Automotive, Travis Decker of Atomic Auto, and Pete Holt of Subaru of America.



Students competing in the Oregon SkillsUSA lined up for lunch during the day-long competition. Also shown: Some of the swag donated by the industry for all the students.

Shop inventory for sale



JM Mechanical in Canby has a long list of tools and inventory items for sale. [Click here](#) for a list, and if interested, call John at (971) 219-8416.

ASE app helps extend certification expiration date

The myASE Renewal App is an innovative tool that ASE has developed to help ASE-certified professionals extend the expiration date of their certifications. This is done without having to take time off or go to a secure test center, all while increasing knowledge and awareness



about the technology found in today's complex vehicles.

First, you can conveniently extend your ASE certifications using the mobile app on your phone, tablet or PC. Second, the app will present questions on key current technical topics to help you identify potential gaps in your knowledge.

Large chain buys more NW collision shops



The Boyd Group, Inc., a Canada-based company that operates about 600 shops in North America (including hundreds under the "Gerber Collision & Glass" tradename in the U.S.) recently announced the acquisition of seven repair centers in Oregon and Washington. Two shops are located in Beaverton and Portland, and five in Washington (two in Seattle, and one each in Burien, Kent and Olympia). These repair centers were all previously operated by Noel Pennington, who started the business in 2005 with a single Seattle location. Gerber now has 12 shops in Oregon.

14th annual cruise-in happening this summer

LES SCHWAB 14th Annual Cruise In

122nd & S.E. Division
August 25th, 2019
 Sunday
 10:00am to 2:00pm

Registration—\$15.00

Dash Plaques for the Top 100 cars

Trophies

Sponsor Choices
 Under 25
 and Best of Show

TOY DRIVE
 Toy Barrel Available for New Toy Donations

Proceeds and toys donated to:
 Stow-Cap Community Charter, Salem Intermediate Technology School,
 Parkinson's Resources of Oregon
 and Injury Prevention Research Children's Hospital
 Funded by Classic Rides Car Club of Portland

For more info, call Jim Chretien (503) 887-3854
 Gary Fischer (503) 253-9898 or Steve Hinde (503) 852-0205
 ClassicRidesPortland@gmail.com

Classic Rides Car Club of Portland is planning its 14th annual cruise-in for Sunday, August 25, at 122nd and S.E. Division. Registration is \$15. [Click here](#) for more information, or call Jim Chretien at (503) 887-3854.

Mecum Auction event with NATA coming in May



Wednesday, May 8, is the date for the annual Mecum Auction of Portland and NATA luncheon! Once again the event will be at the World of Speed in Wilsonville from 11 a.m. - 1 p.m. [Click here](#) for details or call the NATA office at (503) 253-9898 to make your reservation! (We'll also be raising money at the event for the Oregon SkillsUSA winner's trip to the national competition.)

Mecum Auction of Portland is set to take place on June 21-22 at the Portland Expo Center. Attend the May 8 luncheon to receive two free tickets to the Mecum Auction in Portland!

"Who Pays" survey finds shops making progress



An upward trend in the percentage of shops across the United States regularly being paid to mask as necessary for priming continued this year.

Back in 2015, a "Who Pays for What?" survey conducted by Collision Advice and CRASH Network found that less than 1 in 4 (24 percent) shops said they were paid "always" or "most of the time" when

charging the eight largest national insurance companies for the "not-included" labor required prior to priming to protect the vehicle from overspray.

That grew to 37 percent in the last several years. But the same survey this past January found that 43 percent of the more than 600 shops responding to the question reported regularly being paid for masking

during the priming process. Only about one-third of shops said they have never sought to be paid for that procedure.

Mike Anderson of Collision Advice said the change is a good indication the industry is increasingly aware of the not-included procedures shops often do without seeking compensation.

Shops can [click here](#) to take the latest of the four 2019 "Who Pays for What?" surveys, which focuses on "not-included" body labor operations. It is open through the end of April.

Survey participants receive a report with complete survey findings at no charge, broken down by region, insurer and DRP vs. non-DRP. The report also includes analysis and resources to help shops better understand and use the information presented.

NATA member shop raves about EPB&B



NATA recently received this email from one of our members, Brad Olson of Olson Bros. Point S in Milwaukie, telling us about his experience with EPB&B Insurance, a company that writes business insurance for our members:

"We switched insurance company's last year," Brad wrote. "If you haven't changed in a few years, and are looking to have a second opinion on yours, I would recommend Derek Aldrich at EPB&B. I interviewed both EPB&B and [another company], both very strong, making it a tough choice, but I chose Derek, and after several months, I know this was the right decision. Derek is very thorough, and his quote was almost exactly right on. He has a great background, with his dad owning an insurance company, and good schooling. I highly recommend him."

For more information or to receive a quote, contact Derek at (503) 445-8403, daldrich@epbb.com.

Schools post job openings



Three Northwest schools have posted industry-related job openings.

Eagle Point School District 9, located in the Rogue Valley in Southern Oregon is seeking an [automotive instructor](#).

Portland Community College has an opening for a [collision repair instructor](#) at its Rock Creek Campus.

Clark College in Vancouver is seeking a full-time [student recruiter](#) for its automotive program.

Washington to end vehicle emission testing



Starting Jan. 1, 2020, Washington drivers will no longer have to take their cars to vehicle emissions testing centers and pay the \$15 fee. The Washington Legislature decided to let the program die.

NATA welcomes new members



NATA continues to grow! Recently joining the association are **Parker Johnstone's Wilsonville Honda**, a dealership in Wilsonville since 2005, and **Sameday Auto Scratch & Dent Repair**, offering on-site repairs of scratches, dents and interior damage, as well as operating a

drive-in center in Beaverton. Welcome!

Car show benefiting veterans seeks sponsors

The Multnomah Hot Rod Council is seeking sponsors for its 8th annual



"Salute to Veterans Car & Motorcycle Show," being held August 10 at the Washington County Fair Complex in Hillsboro. All proceeds from the event support organizations benefiting veterans as well as the Council's scholarship fund. Sponsorship levels start at just \$50. [Click here](#) for more details on the event and sponsorship.

Oregon agencies offer business training



Three Oregon agencies offer regular training for companies within the state.

The Oregon Bureau of Labor and Industry (BOLI) offers training seminars on such topics as wage and hour laws, discipline and discharge, and the latest developments in employment law. Details are available by [clicking here](#).

The Oregon Department of Environmental Quality invites businesses that handle hazardous waste to sign up for a class covering basic management of such waste. Registration is free but on a first-come, first-served basis. [Click here](#) for more details.

The Oregon Occupational Safety and Health Administration (OSHA) offers classroom workshops and online training on such topics as hazard communications, safety meetings, lockout/tagout, personal protective equipment, etc. [Click here](#) for current class description and schedule, call (888) 292-5247 (option 2) or send an email to ed.w eb@oregon.gov.

Need to reach us?

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