

*Now is the time to get all
NATA Health and Dental Plan Renewal Packets
returned!!*

Industry Update

News and Information for NATA Members



September 2018

NATA Health Plan renewal packets due soon



This coming Monday, September 17, is the deadline for your NATA Health and Dental renewal paperwork to be turned in. You should have received your renewal packet about six weeks ago.

Remember that September is your open enrollment month so any employees not enrolled in your health plan can enroll in September for an October 1 effective date without a qualifying event.

Congratulations on 60 years!



NATA offers its congratulations to Jackson's Body Shop in Salem, which is celebrating the company's 60th anniversary this year.

Brothers Roger and Walt Jackson started the company in 1958 with their father. Jerry Jackson (Roger's son) and his cousin Larry (Walt's son) both began working at the shop as teenagers, and since 1998, Jerry, his wife Carol, and Larry own and operate the third-generation business.

Mechanical shop compensation survey ends soon



Mechanical shop members of NATA are encouraged to [click here](#) to take an employee compensation survey the association is conducting. This is your chance to help us gather data on employee pay that we share back with you. All individual shop data remains confidential; only cumulative data will be released. Please take a few minutes to complete the survey.

New automotive instructors at Oregon schools

Several Oregon schools have new automotive instructors.

Juston Becker is the new instructor at **David Douglas High School** in Southeast Portland.

"In high school I went through the Clark County Skills Center (now Cascadia Tech Academy) automotive program in Vancouver," Becker

Upcoming Events

Real-World Service Programming

Wednesday, Oct. 2
Portland

[Click for Details](#)

2018 AAPEX

Oct. 30-Nov. 1
Las Vegas

[Click for Details](#)



said. "There I was fortunate enough to be able to compete in many competitions such as SkillsUSA and Portland Metro Auto Dealers Association Skills competitions, making it to the state and (once) the national level. I hope to bring some of these experiences to the students here."

Becker got an internship at Vancouver Ford while in high school, went through the Mt. Hood Community College Ford ASSET program, became a Senior Master Ford Technician in 2010, and worked at Vancouver Ford for 11 years.

"Most recently I was employed at an independent shop in Vancouver until being offered this job at David Douglas High School," he said.

To contact him, email juston_becker@ddsd40.org or call (503) 262-4403.

Roseburg High School has restarted its Automotive Technology program and has hired a new instructor. **Don Zell** comes to Oregon from Tucson, Ariz.

"I graduated from Lake Washington Technical College in Automotive technology," Zell said. "My career started with the Jeep and Chrysler products, and I eventually retired from an independent fleet maintenance company in Seattle."

Zell moved to Arizona, eventually volunteering at a high school there to help prevent the automotive training program from closing.

"The heat was getting to me and a change was needed," Zell said. "Roseburg High School needed someone to start the program from scratch, and it was a good fit for me, so I moved. I have been here a couple months for shop set-up, and they have been very good to me."

To contact him, call (760) 880-4800.

Opportunity for automotive salvage/recycle yards



Derek Aldrich from EPB&B (NATA's business insurance partner) announced there is a new insurance carrier in Oregon that has shown competitive rates for automotive salvage/recycle yards business insurance

policies as well as other garage business insurance.

Midwest Family Mutual has just entered into the Oregon market, and EPB&B is one of the only agencies that Midwest Family Mutual is partnering with. Midwest Family Mutual is rated an A - company.

"One automotive salvage yard, in particular, saved over \$4,000 while increasing their coverage and getting earthquake coverage," Aldrich said.

Another great benefit to this company is that they do not audit your policy at the end of the year.

For more information or to receive a quote, call Aldrich at EPB&B at (503) 445-8403 or call the NATA office.

Workers' comp costs drop for sixth straight year

Oregon employers next year, on average, will pay \$1.12 per \$100 of payroll for workers' compensation insurance, down from \$1.23 in 2018, under a proposal by the Oregon Department of Consumer and Business Services (DCBS).



This will mark the sixth year in a row that businesses will experience an average decrease in their workers' compensation costs. Those costs have steadily declined over the years - even as workers continue to receive strong benefits - because of Oregon's long-running success in managing the workers' compensation system.

"Everyone from employers and workers to insurers and government has played a role in making workplaces safer and keeping business costs low," Cameron Smith, DCBS director, said. "As the numbers show, Oregon's comprehensive approach continues to pay off."

Get these sessions on your training calendar



There is a variety of training coming up that NATA members may want to plan to attend.

* **"Introduction to Diesel Engines"** will be offered on Wednesday evenings from 6 p.m. to 9:50 p.m. from September 26 through December 12 at Portland Community College. [Click here](#) for details.

* Portland Community College's Sylvania Campus is hosting technical training provided by Factory Motor Parts. The classes include **Real-World Service Programing** on Wednesday, October 2. [Click here](#) for details.

* The National Automotive Diagnostic Information Services (NADI) is bringing popular trainer Bob Miller back to Portland Community College's Sylvania Campus for another series of hands-on diagnostic training classes. **"Operation, Diagnosis and Service of the Cummins Light Duty "B" Family of Diesel Engines"** will be held October 22-23, and **"Operation, Diagnosis and Service of the Ford 6.0, 6.4 and 7.3 Power Stroke Diesel Engines"** will be held October 24-25. [Click here](#) for more details and registration information.

Obituaries



Monty King, founder of the Oregon Vehicle Dealers Association, the Oregon Power Sports Association, and the Auto Appraisers of Oregon, has died. Among his accomplishments were successfully lobbying to change how DMV enters odometer records in state databases, and creating a dedicated DMV investigator position to focus on unlicensed dealer activity. [Click here](#) to read his full obituary.

J.P. Teets, whose career included founding Vehicular Forensics, a Portland-based company that did automotive investigations, died August 28 at age 77; he is survived by Susan Ferguson, his wife of 30 years (the two had owned and operated Ferguson Autobody in Portland), as well as two brothers, two daughters and two grandchildren. At his request, no services are planned. Please [click here](#) to read his full obituary.

NATA extends its deepest sympathies to the family and friends of these two men.

NATA welcomes its newest members

Four more companies recently joined NATA! We are pleased to welcome: **Thabet Management, Inc.**, a Eugene-based company with 30 fueling stations and convenience stores; **Artistic Customs & Collisions, Inc.**, offering classic car restoration and collision repair in



Pleasant Hill since 2006; **Pure Addiction Diesel Performance**, a full-service diesel shop in Hillsboro specializing in performance upgrades; and **Sandy AM/PM**, an Arco gas station and convenience store in Sandy.

Want custom calendars for 2019? Order now...



Believe it or not, it's time to order 2019 calendars! For a catalog or more information, please contact Laurie at the NATA office, (503) 253-9898. Deadline for holiday delivery is October 1.

School seeks info on employment opportunities



Matthew Dubanoski, instructor and department co-chair for the Automotive Technology Program at Linn-Benton Community College in Albany, is asking shops in that area to complete a brief survey.

"Each year our accrediting agency, National Automotive Technicians Education Foundation (NATEF), would like to see what the employment potential is for our students in the local area," Dubanoski said. "The information provided will help our Advisory Committee to assess this employment potential and provide input on program modifications. If you could take just a moment of your time to complete the short survey, it would be greatly appreciated.

[Click here](#) to take the survey.

Dubanoski said anyone who would like to be more involved in the education of future employees can contact him to be added to the program's Advisory Committee mailing list. You can email him at matthew.dubanoski@linnbenton.edu or call (541) 917-4593.

AAPEX offers more than 50 information sessions



The 2018 AAPEXedu program is offering 18 sessions on the top trends, challenges and opportunities in the automotive aftermarket industry and how attendees can position

themselves to stay ahead of the curve and grow their businesses.

AAPEX represents the \$740 billion global automotive aftermarket industry; the event takes place October 30 through November 1, at the Sands Expo in Las Vegas.

During the "[2019 Aftermarket Outlook](#)" sessions, NPD Group Inc. will once again unveil the results of its latest Consumer Outlook Survey, now in its 13th annual edition

IHS Markit will return with its information-packed "[Five Trends in Five Minutes: Key Trends Impacting the North American Automotive Aftermarket](#)" session to reveal the hottest trends shaping the industry.

The additional sessions will cover the impact of the latest industry trends and developments, including emerging vehicle technologies, shifts in vehicle ownership and fleet management, autonomous vehicles and ongoing North American Free Trade Agreement (NAFTA) negotiations. AAPEXedu sessions also will address enabling the connected future and the secure vehicle impact, the digital transformation of China's automotive aftermarket, predictive part failure, advanced driver assistance systems (ADAS), as well as Transportation as a Service (TaaS) and Mobility as a Service (MaaS).

Approximately 50 sessions will comprise the [AAPEXedu 2018 program](#). While many are suitable for all automotive aftermarket audiences, the program offers specific sessions designated for automotive service professionals and repair shops, parts suppliers, national service chains, manufacturers and professionals under 40. All AAPEXedu sessions are included in the AAPEX online registration fee, which is \$40 through Friday, Oct. 12. To register, visit: www.aapexshow.com/attendee.

[AAPEX 2018](#) will feature more than 2,500 exhibiting companies displaying the latest products, services and technologies. More than 47,000 targeted buyers are expected to attend.

Oregon agencies offer business training



Three Oregon agencies offer regular training for companies within the state.

The Oregon Bureau of Labor and Industry (BOLI) offers training seminars on such topics as wage and hour laws, discipline and discharge, and the latest developments in employment law. Details are available by [clicking here](#).

The Oregon Department of Environmental Quality invites businesses that handle hazardous waste to sign up for a class covering basic management of such waste. Registration is free but on a first-come, first-served basis. [Click here](#) for more details.

The Oregon Occupational Safety and Health Administration (OSHA) offers classroom workshops and online training on such topics as hazard communications, safety meetings, etc. [Click here](#) for current class description and schedule.

Need to reach us?

Northwest Automotive Trades Association
7931 NE Halsey, Suite 212
Portland, OR 97213
(503) 253-9898 or (800) 730-7282
Fax: (503) 253-9890
www.aboutNATA.org

[Please follow us on Facebook!](#)

www.facebook.com/nwautotrades