



November
2021

Industry Update

*News and Information for
Northwest Automotive Trade Association
Members*

[View Online Classes](#)

Get answers to your business tax questions

NATA is hosting a free end-of-year tax-related webinar on December 1 with Nick Shepherd, CPA, a partner with Irvine and Company. An entrepreneurial CPA who has mentored hundreds of businesses from inception through various growth stages, Nick specializes in tax planning and business advisory.



Call or email NATA with your 2021 business tax questions in advance, and we'll work with Nick to make sure he's prepared to answer them.

The webinar will be from 11:30 a.m. to 1 p.m. on Wednesday, December 1. Please [click here](#) to register in advance.

Obituary: Jim Jones

NATA would like to offer condolences to family, friends and colleagues of Jim Jones, a former NATA board member and a great friend to the industry, who died October 13 after a 10-year battle with prostate cancer.

As his [obituary](#) states, "Jim lived in Salem the majority of his 71 years. He was always personable, outgoing, and never met a stranger, building friendships wherever he was, including his decades-long career as a sales representative for various petroleum companies. Even after retirement, those relationships continued."



He and his wife, Laurie, were married for more than 50 years, and they had two children and four granddaughters. The family plans to have a celebration of life next summer.

Please

[NATA's new Facebook page](#)



Due to 'technical difficulties' and the impossible task of reaching a person at Facebook, NATA created a new [Facebook page](#) for the association. **Like us during the month of November to be entered to win a YETI drinkware product!**



October's winner was Lynne Wade of Bob's Ford Parts! Congratulations!

NATA lobbyist offers legislative report

About midway through his [2021 Oregon legislative report](#), NATA lobbyist Darrell Fuller says those who find what they see happening in Salem frustrated may want to remember the words of Winston Churchill: "Democracy is the worst form of government, except all the others."

He talks about the challenges of trying to conduct the legislative session with the Capitol building closed to lobbyists and the public.

He said he's not alone in believing that future legislative sessions will involve "an inordinate amount of time 'correcting' problems with the laws passed in 2021 because almost nothing received the kind of vetting that is normal when everyone is in the Capitol."



Along with the report, Darrell provided three documents. One includes [industry-specific legislation he tracked for NATA](#). One includes all the [taxing and regulatory bills](#) he tracked on behalf of all my clients. And the third includes all the [coalition testimony on which NATA participated](#).

We love helping NATA members with info

NATA is your resource. If you need information...call us. If we don't have the information you need, we'll do the leg work to find out for you.



Northwest Automotive Trades Association
networking + benefits

Here are some recent questions we received from NATA members:

Q: Does NATA have forklift training videos available?

A: No, we do not. We previously had a video (VHS!) that had become very obsolete. However, OSHA has a video lending library with the only cost to use being return postage to use. OSHA has 20 forklift DVDs available in English, Spanish, and Multilingual with closed captions. They also have fact sheets.

Here is the link to a forklift safety fact sheet:

<https://osha.oregon.gov/OSHAPubs/factsheets/fs53.pdf>

Here is a link to OSHA's lending library:

<https://osha.oregon.gov/media/Pages/default.aspx>

And [click here](#) for a list of the forklift videos OSHA has available.

Q: I am working on coming up with a safety program and safety awards program. Also, I need to come up with an employee handbook. I am wondering if NATA has anything or access to any of this. I am looking for free resources since my budget is \$0. If anything comes to mind, would you please let me know?

A: Oregon OSHA offers [great resources](#) for developing a safety program – through online courses, YouTube videos and DVDs. NATA has an employee handbook template which you can customize for your own business – but we insist you have your attorney review the completed document before putting it into practice.

Possessory lien foreclosure changes

If foreclosing a lien based on ORS 87.152 (commonly called a mechanic's lien) after January 1, 2022, House Bill 2311 may affect the requirements needed to transfer or obtain a vehicle title.



House Bill 2311 requires a surety bond or an irrevocable letter of credit in the amount of \$20,000 to be in effect before foreclosing the lien and on file with DMV unless the lien claimant:

- is a franchised dealership, as defined under ORS 650.120 (5);
- is a manufacturer, as defined under ORS 650.120;
- holds a towing business certificate issued under ORS 822.205;
- or is a national auction company titling the vehicle pursuant to ORS 87.152(3).

In addition, lien claimants required to file a surety bond or an irrevocable letter of credit must submit an annual written certification that the bond or letter remains in effect. This means that even if the bond or letter of credit is continuous, you (the lien claimant) must notify DMV that it remains in effect.

DMV has modified the Certificate of Possessory Lien Foreclosure (ORS 87.152 – Lien for Labor and Materials), Form 735-520 and created a new surety bond, Surety Bond – Possessory Liens under ORS 87.152, Form 735-522B. The Possessory Lien/Abandoned Vehicle Packet, Form 735-6828 that contains general information regarding possessory liens has been updated to include these forms and will be available after January 1, 2022.

Surety bonds, irrevocable letters of credit, and letters notifying DMV that bonds or letters are still in effect should be mailed to: DMV Business Licensing, 1905 Lana Ave NE, Salem, OR 97314.

Help w/ obtaining bond, insurance for tools

For help in obtaining the bond required to place

possessory liens in Oregon after January 1 of next year, contact NATA Associate Member Derek Aldrich of Elliott, Powell, Baden & Baker, Inc. This family-owned agency has been doing business in Oregon for 60-plus years. With their local understanding and experience, they can help walk you through the process of securing the new lien bond.



Derek also notes that most Insurance companies offer a minimal amount of coverage for your technicians' tools. And some of those tools aren't covered if they leave the shop. EPB&B can offer your technicians the proper policy that will provide coverage for their tools that would meet the true value of their investment.

EPB&B specializes in coverages for body and mechanical shops, dealers and other automotive related industries. Please contact Derek at daldrich@epbb.com or (503) 445-8403.

College conducting employer survey

On behalf of Linn-Benton Community College, we wanted to invite you to participate in the school's 2021 Automotive Employer Survey as a part of their ASE Education Foundation certification requirement. [Click here](#) to do so. With a strong response, the results could be very helpful to schools and employers statewide



Polk County rep sought for advisory board

Chemeketa Community College in Salem seeks to have representation on its advisory board from all the counties the school serves. They currently are looking for someone from the industry in Polk County to join the advisory board. If you are interested in participating, please contact Margaret at NATA (503-253-9898 or margaret@aboutNATA.org) and she will help connect you with the school.



WrenchWay event focuses on tech shortage

WrenchWay is bringing together technicians, shop owners and managers, and schools for the second annual virtual event, TechMission.

This year, they'll be discussing:

- Why technicians are leaving the industry
- How schools can better prepare technicians for industry
- How shops can keep technicians in the industry



This November 10 and 11 online event is free, but you must register Can't attend live? Sign up, and you'll receive recordings after the event. [Click here](#) for more details and

to register.

Is your business interested in DEQ Too?

Oregon's DEQ Too program is open to any business that wishes to participate. DEQ does not endorse any business over another. While there is no cost to enroll, there are terms and conditions that must be adhered to. Once those are met, DEQ will add the company's name to the business participant list. [Click here](#) for more information.



College seeking tool attendant, instructor

Mt. Hood Community College in Gresham has a opening for a part-time automotive tool room attendant. An hourly position, the attendant provides customer service and assistance to students and faculty accessing the tool room. [Click here](#) for more information, or contact Jerry Lyons at jerry.lyons@mhcc.edu or (503) 491-7203.



Also not yet posted is part-time automotive instructor position; again, email or call Jerry Lyons for details.

ASE to celebrate 50th anniversary in 2022; ASE Education Foundation helping schools

As a means to foster partnerships between businesses in the transportation industry and schools in their local communities, the ASE Education Foundation has introduced a new Adopt-A-School program. This program enables businesses to provide support to local schools while simultaneously providing those businesses with access to up-and-coming service professionals entering the work force.



“Our Adopt-A-School program is a new avenue to help increase the number of service professionals entering the industry while at the same providing businesses with the opportunity to connect with and help train the next generation of service technicians,” said Mike Coley, ASE Education Foundation president. “Schools need partners from the industry to provide advice and guidance, demonstrate career opportunities for their students, and help those students get the hands-on experience that will grow their skills and encourage them to stick with an automotive career.”

The ASE Education Foundation has created a [landing page](#), which explains the Adopt-A-School concept and allows users to link to the free online toolkit which can help businesses launch and maintain partnerships with schools. The toolkit provides information about connecting with students, supporting a school's training program and educators, and putting students to work in the industry while they are still in school. A downloadable [brochure](#) is also available to provide pertinent information and

help employers recognize the value of these partnerships.

“We want to thank our schools and industry partners who have stepped up and provided support and expertise to help launch the Adopt-A-School program,” Coley said. “We are excited about the opportunities that this program provides and are looking forward to helping schools and businesses form meaningful and long-lasting partnerships and begin to solve the technician shortage.”

The ASE Education Foundation was established by the The National Institute for Automotive Service Excellence (ASE), which this fall has unveiled a special new logo in recognition of its 50th anniversary in 2022, setting the stage for a year-long celebration of the many milestones and growth achieved since its founding in 1972.

For half a century, ASE has worked to improve the quality of vehicle repair and service by testing and certifying automotive professionals, and striving to uphold and promote high standards of vehicle service and repair.

From its initial offering of four automobile tests in 1972, ASE today offers 57 tests and certifications from automobile and medium-heavy truck to transit and school bus, collision repair, parts, military and others. More than a quarter of a million individuals currently hold ASE certifications in these areas of the transportation industry.

Collision repairers can 'grade' auto insurers

Oregon body shops can join with hundreds of others around the country this month to grade the performance of the auto insurers in their state through *CRASH Network's* “Insurer Report Card.”

The latest “Insurer Report Card” is now open to shops [here](#). It asks collision repairers to grade each company based on how well the insurers' claims practices help ensure quality repairs and customer service. By assigning insurers a grade from "A+" to an "F," shops can let consumers know which insurers push for quality repairs and provide great customer service when consumers have a claim - and which may have some room for improvement.



It can be completed in less than three minutes, and all individual shop grades and identification information will remain confidential.

Shops that complete the “Insurer Report Card” and provide an e-mail address will be sent the results, at no charge, once they are compiled.

DEQ helping businesses prepare for change

DEQ has asked NATA to help with its efforts to contact those businesses that service or sell medium- or heavy-duty diesel engine vehicles in Oregon. On January 1, 2023, vehicles with a gross vehicle weight of over 14,000 pounds powered by a diesel engine year



1996 or older may no longer be able to register in Clackamas, Multnomah and Washington counties unless equipped with approved retrofit technology certified by DEQ.

Here is the Oregon Department of Environmental Quality (DEQ) [flyer](#) with more information regarding timelines and approved retrofit information. Here is a link to a [short survey](#) that will help DEQ understand the business needs regarding retrofit compliance certification and how DEQ can deliver information regarding the program. The survey will be open for the month of November 2021.

Please visit the DEQ Retrofit Compliance [website](#) for more information.

The 2019 Oregon Legislature passed House Bill 2007 requiring the Oregon DEQ to establish allowable retrofit technologies for diesel engines that power certain on-road vehicles and the method for issuing certification of the retrofit technology. The bill also provides the Oregon Department of Transportation (ODOT) with phased deadlines beginning January 1, 2023, for when older model diesel engine vehicles cannot re-new registration or be titled in Clackamas, Multnomah and Washington Counties unless exempt by ODOT statute or equipped and certified with DEQ approved retrofit technology. The two vehicle weight classifications subject to the requirements include medium-duty, with gross vehicle weight rating of 14,001 – 26,000 pounds and heavy-duty with a gross vehicle weight rating of over 26,000 pounds. For questions about commercial vehicle registration or exemptions contact OR CCD at 503-378-6699 or CCDHB2007Inquiries@odot.state.or.us.

Links you may find helpful

NATA regularly discovers information to share that could be of use to its members. Here are some recent examples.



Useful Links

- Anyone can sign up at the National Highway Traffic Safety Administration (NHTSA) [website](#) to receive email notifications of vehicle recalls.
- Oregon OSHA recently published a good [article](#) on how to electronically access safety data sheets. The article was part of the agency's monthly newsletter in October; you can [sign up here](#) to regularly receive the newsletter.
- Carson Wealth regularly sends out links to articles and videos on such topics as, "Mapping Your Senior Health Care Plan." Here's a [3-page sample](#) of the types of content they share.

Oregon agencies offer business training

Three Oregon agencies offer regular training for companies within the state.

The Oregon Bureau of Labor and Industry (BOLI) offers training seminars on such topics as wage and hour laws, discipline and discharge, and the latest developments in employment law. Details are

available by [clicking here](#).

The Oregon Department of Environmental Quality invites businesses that handle hazardous waste to sign up for a class covering basic management of such waste. Registration is free but on a first-come, first-served basis. [Click here](#) for more details.



The Oregon Occupational Safety and Health Administration (OSHA) offers classroom workshops and online training on such topics as hazard communications, safety meetings, lockout/tagout, personal protective equipment, etc. [Click here](#) for current class description and schedule, call (888) 292-5247 (option 2) or send an email to ed.web@oregon.gov.

EDUCATION

BENEFITS

CONSUMER INFO

SHOP HELP

INSURANCE

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